



Business Development Manager

Home Based

The Role

Augmentas Group is growing! As part of our expansion, we are looking for an established Business Development Manager to join our team. This is a senior sales role with responsibility for improving Augmentas Group's growth.

Reporting to the Executive Directors, this role will involve anything from sourcing new clients and developing relationships, to coming up with strategic goals (both short-term and long-term) and generating business interest through advertising, client calls, and networking.

The role is B2B, speaking to Procurement Directors / Managers, Commercial Directors / Managers, Financial, Sales or other department heads and conveying procurement, commercial, programme consultancy, recruitment and tendering support services, articulating how our approach is better and how it would benefit them.

The successful candidate will likely be from a consultancy or agency background, operating in the procurement/ commercial/ programme sectors, ideally in and around the public sector.

Augmentas Group is a management consultancy, *but not as you know it...* We are value driven, our people are at the heart of our business, our commitment to our customers and our team is for the long term – we are one team, all better together.

Our current model has doubled our business year on year, and we believe more customers would benefit from it.

Be the person to help us grow... be a part of our team, live our values, enjoy our team culture, flexible working, real-life benefits & more.

Work in an environment where your successes are acknowledged & rewarded!