



MEET JACKSON BU-RASHID

Jackson is a Senior Commercial Consultant with a twenty-five-year career as a leader of major business transformation initiatives across retail, IT, telecommunications and construction. He has an exceptional track record of optimising costs and transforming Procurement into a world-class business function.

We talk to Jackson to find out more



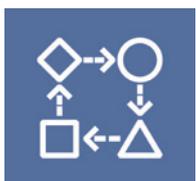
1. Can you give me a brief description of your skill set?

Accomplished leadership of Procurement and major business transformation initiatives with vast experience of strategic sourcing across multiple categories. A practiced negotiator, driven to exploit purchasing power and ensure continuous improvement. Strong track record in spend opportunity assessment and cost optimisation.



2. How long have you worked with Augmentas?

I have had the pleasure of working with Augmentas since early 2018.



3. What project(s) have you done with AGL?

I provided Capture Commercial and Supply Chain consultancy services to a Global Defence Technology client successfully leading all teaming, vendor pricing and supply chain arrangements on a highly complex bid submission to transition, operate and transform critical elements of the UK's national biometrics systems supporting law enforcement, immigration services and border security.



4. What have been the highlights / successes of these?

The Home Office appointed the client for a ten-year contract following a successful bid submission.



5. Why Augmentas? What's different?

Augmentas provides a personal and tailored approach to each of their client's challenges. Transformational outcomes are delivered generating significant return on investment. From a personal perspective, Augmentas provides a great collaborative environment and culture.

Read Jackson's case study on **Spend Opportunity Assessment** to find out more about how Jackson's skills and experience provided the client with better insight, reduced risk and 8% (£3 million) savings delivered with 15x ROI.